GREEN CHOICE PHILIPPINES NELP-GCP 20170002 TISSUE PAPER PRODUCTS

I. BACKGROUND

Like other paper, tissue paper uses cellulosic fibers. The fiber may be 100% virgin, 100% recycled or mixed. The main source of recovered fiber is office paper collection for recycling. The virgin fiber is mostly kraft fiber which is produced from softwood or hardwood.

There are several types of tissue paper depending on use. They can also be of different colors, with or without decorations and patterns, different textures; it can be perfumed or moistened.

Toilet Tissue

Toilet paper, the product that climate-friendly criteria will be developed for, is the most purchased tissue product by consumers. The quality of tissue paper can be determined by the number of plies, durability, coarseness and fiber quality. Toilet paper typically contains the lowest grade of paper.

Paper Towels

Paper towels are the second largest tissue product. Generally, it is the most durable of all tissue paper products. Its strength depends mostly on the fiber quality used, and the wet end chemicals used to improve its properties. While this type of paper ranges from one to two plies, on the average most paper towels are of the one-ply variety. The average weight of paper towels is about 20 to 24 grams per square meter.

Facial Tissue

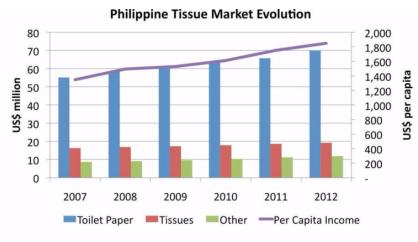
Facial tissues are thin, soft, absorbent, smooth and disposable paper which is used for facial cleaning and is usually made from virgin pulp.

Table Napkins

Table napkins are used in dining tables. They vary from one to two plies in a variety of quality, sizes, folds, colors and patterns depending on use and fashion.

A. MARKET DESCRIPTION

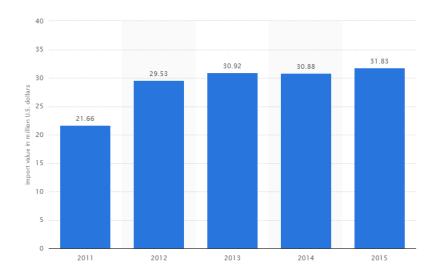
It is estimated that around 40,000 MT of tissue paper is consumed per year in the Philippines (Tissue World Magazine, Oct-Nov 2012). The following graph shows the tissue paper market growth from 2007 to 2012. The market has been steadily growing by around 3% from 2010 to 2012. Correspondingly, the production of towel and tissue paper for 2012 is around 20,000-25,000 MT/year (Tissue World Magazine, Oct-Nov 2012). This makes the Philippines the smallest T&T producing nation in Southeast Asia.



Source: 1 Tissue World Magazine, Oct-Nov 2012

According to Euromonitor, the retail tissue industry had slower growth in terms of consumption in 2015 compared to 2014 with consumers prioritizing price over brand. Domestic brands and private labels thus have an advantage if this trend continues to develop. Despite this, the forecast for the retail tissue industry is positive. High penetration of toilet paper within households means that this product has increased maturity. On the other hand, there are also some consumers who may have become indifferent to toilet paper brands because of its high usage and may switch to local brands or private labels (i.e., SM Bonus) which are cheaper, but does not compromise quality.

The following graph shows the import value of tissue paper from 2011 to 2015. While the graph shows a slight decline in import value from US\$ 30.92 million to US\$ 30.88 million. This could be attributed to the increased maturity of toilet paper in the market and to consumers who may have become indifferent to imported brands. However, imports increased to US\$ 31.83 million in 2015 which could be indicative of economic growth and in turn high disposable income for consumers. This may in turn mean that consumers may be more willing to purchase more expensive toilet papers with newer technologies such as scent infusion, improved aesthetics, and even may be environmentally friendly products such as those layered with recycled grade paper (Statista, 2017).



Source: 2 Import value of toilet paper and tissues to the Philippines from 2011 to 2015 (in million U.S. dollars) (https://www.statista.com/statistics/657470/philippines-toilet-paper-tissue-imports/)

Sanitary Care Products Asia, Inc. (SCPA) is the dominant leader in the tissue paper market with 23% share despite seeing a slight decline.

B. ENVIRONMENTAL IMPACTS AND INITIATIVES

The impact of the pulp and paper industry to the environment is significant. The extraction of virgin pulp can contribute to deforestation. The manufacturing process also contributes to water pollution, and air pollution. The paper product itself can also contribute to solid wastes. While recycling mitigates this impact, the energy consumed by the process (manufacturing, transporting, reprocessing) is not.

Bleaching which makes the paper whiter also has serious environmental impacts. They use different chemicals, some of which are reduced and replaced because they release toxic pollutants to the environment.

Greenhouse gas emissions from the pulp and paper industry come from the combustion of fossil fuels required for raw material production and transportation, operation of wastewater treatment facilities, power from manufacturing operations, product transportation, and disposal and recycling. Paper

disposed in landfills breakdown and produce methane which also adds to the carbon footprint of paper products.

Environmental initiatives within the pulp and paper industry have mainly been focused in the use of recovered fiber. While the use of recycled paper is expensive, it does have environmental benefits aside from the obvious one of reducing logging for fiber. These include 1) energy conservation, 2) water conservation, 3) reduction of air and water pollution, and reduction of greenhouse gases (GHG). Recycling paper instead of disposing in landfills can reduce the global warming potential by 15 to 25%. The US EPA also has found that using recycled paper causes 35% less water pollution and 74% less air pollution that using virgin pulp.

Fiber mix in Philippine mills is already biased towards using recycled pulp. This strong base in using recovered fiber aids in the Philippine cost position. From the Figure (2012) below, the Philippine is already using around 80% recovered fiber for its toilet and tissue paper, while overall local paper production is already using 95% recycle paper (2015). This 95% translates to 0.9 million tons of local wastepaper.

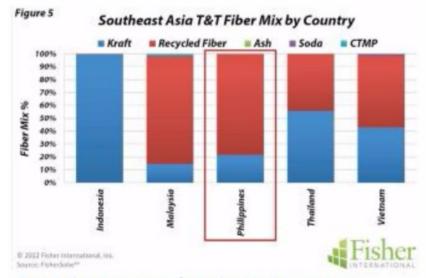


Figure 5 Fibre mix comparison for Southeast Asia's T&T producing countries.

With regards to the bleaching process, the move to non-elemental chlorine has reduced the emission of carcinogenic organochlorines. Chemicals that produced totally chlorine free (TCF) paper are now also being used.

In 2015, the Philippine Paper Manufacturers Association, Inc. (PPMAI) presented a roadmap for the "greening" of the Philippine pulp and paper industry. Their initiatives mainly focus on establishing a kraft pulp mill that will be based on sustainably-managed tree plantations. The mill will have modern and environmentally-friendly technologies in wood fiber pulping, bleaching and water use. Its energy will be from biomass and waste and it will be compliant with ISO standards. It will also seek international certification from the Programme for the Endorsement of Forest Certification (PEFC) and the Forest Stewardship Council (FSC).

II. ACRONYMS USED AND DEFINITION OF TERMS

 Alkylphenol ethoxylates (APEOs)- synthetic surfactants found in detergents, cleaning products, pesticides, lubricants, hair dyes and other hair care products and even spermicides. APEs bio accumulate in waterways and aquatic sediments that may have adverse health effects.

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- 2. Air Dry Tonne (ADT) or Air Dry Metric Ton (ADMT)- means 90% dry matter content of pulp
- 3. Bleaching- Chemical process carried out on pulp to decrease the color of pulp so that it becomes whiter
- 4. Chemical Oxygen Demand (COD)- a laboratory test used to indirectly measure the amount of organic compounds in water
- 5. Elemental Chlorine Free (ECF)- a technique that uses chlorine dioxide for the bleaching of wood pulp
- 6. Facial Tissue a tissue paper used especially as a disposable handkerchief, such as for removing cosmetics and dirt from the face.
- 7. Fluorescent whitening agent a chemical additive that fluoresces in sunlight and visually enhances the whiteness of paper.
- 8. Halogenated Hydrocarbons- derivatives of hydrocarbons (that is, organic compounds that only contain carbon and hydrogen atoms) which include some halogen atoms within their chemical structure. The most commonly encountered halogens in halogenated hydrocarbons are fluorine and chlorine, but sometimes bromine or iodine occur, or combinations of any of these
- 9. Industrial tree plantation any forest land exclusively planted to tree crops primarily to supply the raw material requirements of existing or proposed wood processing plants and related industries.
- 10. Safety Data Sheets (SDS), Material Safety Data Sheet (MSDS), Product Safety Data Sheet (PSDS)- document that contains information on the potential hazards and how to work safely with the chemical product.
- 11. Percent recycled pulp the percentage ratio of recovered fiber to total pulp material (virgin plus recycled pulp)
- 12. Post-consumer- refers to material generated by households, or by commercial, industrial and institutional facilities in their role as end-users of the product which can no longer be used for its intended purpose
- 13. Recovered fiber (recycled fiber or secondary fiber) refers to Post-consumer fiber such as paper, paperboard, and fibrous materials from retail stores, office buildings, homes, and so forth, after they have passed through their end-use as a consumer item; all paper, paperboard, and fibrous materials that enter and are collected from municipal solid waste; and manufacturing waste such as dry paper and paperboard waste generated after completion of the papermaking process; and repulped finished paper and paperboard from obsolete inventories of paper and paperboard. It also includes recovered waste paper. Any fibrous material that has already undergone a manufacturing process and is being recycled as the raw material for another manufactured product, excluding wood residues and sawmilling residues, which has been repulped or reintroduced into the paper manufacturing process and make it into a product or form usable in the manufacture of a product.
- 14. Suitable packaging material material that can maintain the homogeneity of the packaged product. It shall be hygienic and can be recycled.
- 15. Surfactants- compounds that are intended to lower the surface tension thereby helping water to remove dirt or staining from surfaces
- 16. Sustainable forest management the system of managing forest land and resources to secure productivity for the present without undue undesirable effects on the physical and social environment that would jeopardize tomorrow's resources.
- 17. Table Napkin a tissue paper used at tables during meals to wipe fingers and protect clothes.
- 18. Tissue paper a thin, soft absorbent paper, made from cellulose fibrous material with close and even formation, and intended for sanitary purposes.
- 19. Toilet/Bathroom Tissue a tissue paper intended for sanitary use in toilets/ bathrooms.
- 20. Total Chlorine Free (TCF)- a process in which bleaching is carried out without any chemicals containing chlorine
- 21. Virgin pulp fibrous material separated from wood or other plant material by chemical or mechanical means for the manufacture of paper and paperboard.
- 22. Wet strength ability of paper to retain its strength when wet.

III. SCOPE

These Criteria apply to tissue paper products such as toilet tissue, table napkin, and facial tissue.

IV. GREEN CHOICE PHILIPPINES REQUIREMENTS

To carry the *Green Choice Philippines* seal, a product must meet the following requirements.

| Cri | teria | Evaluation/Validation Method |
|------------|--|---|
| Α. | Packaging | |
| 1. | Each roll or packing unit shall be fully wrapped with paper or other suitable packaging materials in the same type/class and size. | Visual inspection of actual packaging and documentation and certification provided by applicant company |
| 2. | Each roll or packing unit shall contain the total number of sheets or total length of roll not less than the defined number on the label. | Documentation and certification provided by applicant company |
| 3. | The core (if any) of a roll of tissue shall be made from 100% recovered fiber | Documentation and certification provided by the applicant company |
| | Recovered fiber refers to Post-consumer fiber such as paper, paperboard, and fibrous materials from retail stores, office buildings, homes, and so forth, after they have passed through their end-use as a consumer item; all paper, paperboard, and fibrous materials that enter and are collected from municipal solid waste; and manufacturing waste such as dry paper and paperboard waste generated after completion of the papermaking process; and repulped finished paper and paperboard from obsolete inventories of paper and paperboard. | |
| 4. | based plastics and they must be suitable for recycling. | Documentation and certification provided by the applicant company |
| 1. Ea | Marking and Labeling On the packaging may appear "Made from % Please dispose of your waste properly." ch roll or packing unit shall inform the asumers in letters, numbers or symbols about | Visual inspection of actual labels. |
| | following: Intended use (e.g. toilet/bathroom tissue, table napkin or facial tissue) Type/class Sheet size (width x length) in millimeters Total number of sheets per roll or pack Manufacturer's name or plant name or trademark including company address, phone number and/or e-mail address Manufacturing country | |
| sus pol | an also include whether the product uses stainable fiber, and has low water and air lution impact, and GHG) emission and ctricity use | |

| | teria | Evaluation/Validation Method |
|--------------|--|---|
| C. 1. | Common Criteria If virgin wood fibers are used, they should come from sustainably managed forests which have been certified by independent third party schemes. | Provide a policy on sustainable wood and fiber procurement and a system to trace and verify the origin of wood and they must all have documentation that all are legally sourced. Virgin pulp must be certified under FSC or AS 4708-2007 (AFS)F |
| 2. | Carbon dioxide emissions should be less than 1,500 ppm (1,500 kg of carbon dioxide per ton of product) for non-renewable sources and carbon dioxide fossil per kg of ADT of product The fuels used for converting the tissue paper into a product and transport in distributing this product, pulps or other raw materials shall not be included in the calculations. | Provide computations which must include emissions from all pulp and paper production processes, and laboratory analysis of samples and results. Information on CO ₂ of different fossil fuels are provided in Section VII |
| 3. | Alkylphenol ethoxylates or other alkylphenol derivatives shall not be added to cleaning chemicals, de-inking chemicals, foam inhibitors, dispersants or coatings. | Declaration and certification provided by the applicant and documentation (including SDS/MSDS/PSDS) of chemicals used |
| 4. | The chemical oxygen demand (COD) in the water discharge from both pulp and paper production shall not exceed 20kg/ton of paper produced. | Review COD laboratory test reports and by on-site factory visits. COD shall be determined using the method in ISO 60610, APHA 5220 or equivalent |
| 5. • | Applicant should meet the most recent PNS on Tissue paper and tissue products: PNS 73 Toilet tissue paper PNS 72 Facial tissue paper | Data from recognized testing laboratories by DTI-Philippine Accreditation Bureau (PAB) showing conformity of the products with the specified property standards or the corresponding standards (Philippine National Standards) shall be submitted. |
| 6. | The applicant must meet all government regulations on safety, health and the environment | No documentation is necessary but the Mark may be revoked if the ecolabelling board finds out that it did not meet the regulations through available public information |
| 7. | The total consumption of electricity related to the tissue-paper products shall be calculated as the sum of electricity used in the pulp and the tissue paper production stages and must not exceed 2,200 kWh electricity per air dry ton (ADT) of paper produced. The applicant shall calculate all inputs of electricity used during the production of pulp and tissue paper, including the electricity used in the de-inking of waste papers for the production of recycled paper. | Provide detailed calculations showing compliance together with all related documentation which should include total electricity consumption, and per ton of ecolabelled product. Calculation should be Total Electricity=Internally produced Electricity + purchased Electricity – sold Electricity |
| | The electricity calculation does not include energy consumed in transporting raw materials or in converting and packaging. | |
| | Electricity means net imported electricity coming from the grid and internally generated electricity measured as electric power. Electricity used for waste-water treatment and air cleaning need not be included." | |

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| Criteria | | Evaluation/Validation Method | |
|--|--|---|--|
| 8. Solvents used in the cleaning of production | | Documentation (to include | |
| ٥. | equipment shall be free of halogenated | SDS/MSDS/PSDS) and certification | |
| | hydrocarbons | provided by applicant company | |
| 9. | All producers should have a system for the | Applicants will be required to provide a | |
| 9. | | | |
| | handling or waste and residual products. | description of the waste management | |
| | | system for the sites concerned and a | |
| 40 | Malana of Carlo and a second control of the second configuration | declaration of compliance | |
| 10. | Volume of fresh water used in the production | Certification provided by applicant | |
| | shall not exceed 60 cu. m. /ton of tissue paper | company. Documentation will be derived | |
| | products. | from Criteria C.11. | |
| 11. | Paper manufacturer must have a water | Applicants will be required to provide a | |
| | management system in place which outlines | description of the water management | |
| | at least: | system for the categories/areas that are | |
| a. | all categories/ areas of water use that are | being measured including flow rate, meter | |
| | being measured (with details on how these | readings, etc. They should be able to | |
| | are measured, e.g., flow rate, meter readings, | show/calculate the volume of water used | |
| | etc.) and those which are not currently being | in the production of the product, and the | |
| | measured; and | volume of effluent discharged to the | |
| b. | all categories/ areas of known emissions to | environment. | |
| | wastewater that are measured (with details on | | |
| | how these are measured, e.g., flow rate, | | |
| | meter readings, etc.) and those which are not | | |
| | currently being measured. | | |
| D. | Bathroom and Toilet Tissue | | |
| 12. | The fiber sources must meet at least one of | The paper producer must provide | |
| | the following criteria: | information (including third party | |
| a. | Shall be made of not less than 90% | certification) and data that will certify the | |
| | recovered fiber with at least 50% post- | percentage of recycled paper in the pulp | |
| | consumer content | mixture. The Chief Executive Officer | |
| b. | At least ninety percent from sawdust/wood | (CEO) or an authorized representative of | |
| | chips and/or waste wood from wood | the company must also provide a written | |
| | processing operations, forest harvesting | statement on compliance signed by the | |
| | waste (including thinnings) and/or untreated | and supported by documentation | |
| | demolition and/or recovered fiber waste | | |
| | sources. All waste wood should come from | | |
| | sustainably managed forests. The remaining | | |
| | 10% can be from post-consumer content or | | |
| | virgin fiber | | |
| c. | 100% virgin fiber from sustainable managed | | |
| •• | forests | | |
| d. | The paper shall not be bleached with any of | Declaration and certification provided by | |
| | the following: | the applicant and documentation | |
| • | chlorine (All tissue papers shall be at a | (including SDS/MSDS/PSDS) of | |
| | minimum Elemental Chlorine Free (ECF) or | chemicals used | |
| | Totally Chlorine Free (TCF)) | | |
| • | halogenated bleaching agents (including | | |
| | NaCl) | | |
| 1 | NaOi) | | |
| _ | Ontical brighteners | | |
| • | Optical brighteners Ethylopodiamine tetrogentic poid (EDTA) or its | | |
| • | Ethylenediamine tetraacetic acid (EDTA) or its | | |
| • | Ethylenediamine tetraacetic acid (EDTA) or its derivatives | Deployation and a stiff a time of the latest | |
| • • | Ethylenediamine tetraacetic acid (EDTA) or its derivatives If surfactants are used in manufacturing, they | Declaration and certification provided by | |
| • • | Ethylenediamine tetraacetic acid (EDTA) or its derivatives | the applicant and documentation | |
| • • | Ethylenediamine tetraacetic acid (EDTA) or its derivatives If surfactants are used in manufacturing, they | the applicant and documentation (including SDS/MSDS/PSDS) of | |
| | Ethylenediamine tetraacetic acid (EDTA) or its derivatives If surfactants are used in manufacturing, they should be readily biodegradable. | the applicant and documentation | |
| Ε. | Ethylenediamine tetraacetic acid (EDTA) or its derivatives If surfactants are used in manufacturing, they should be readily biodegradable. Table Napkins | the applicant and documentation (including SDS/MSDS/PSDS) of chemicals used | |
| | Ethylenediamine tetraacetic acid (EDTA) or its derivatives If surfactants are used in manufacturing, they should be readily biodegradable. | the applicant and documentation (including SDS/MSDS/PSDS) of | |

| Criteria | Evaluation/Validation Method | |
|---|---|--|
| | percentage of recycled paper in the pulp mixture Conformance shall be demonstrated by providing a written statement on compliance signed by the Chief Executive Officer (CEO) or an authorized representative of the company and supported by documentation | |
| The product shall have the following physical/chemical properties: PH Level: 4.5, min. Wet tensile strength: 0.04 kN/m, min. Grammage: for single ply – 20 g/m² For two & three ply – 14 g/m² per ply | Data from recognized testing laboratories showing conformity of the products with the specified property standards or the corresponding standards (Philippine National Standards) shall be submitted. | |
| F. Facial Tissues | | |
| The virgin pulp material shall come from industrial tree plantations and/or sustainably managed forest. | Provide a policy on sustainable wood and fiber procurement and a system to trace and verify the origin of wood and they must all have documentation that all are legally sourced. | |

V. PERIOD OF VALIDITY

The product criteria is valid for three years from the date of its approval unless otherwise revised or withdrawn by the NELP-GCP Board, if proven necessary at any period of time.

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VII. CARBON DIOXIDE OF DIFFERENT FOSSIL FUELS AND GRID ELECTRICITY

This section is taken from Annex 1 of the User's Manual for the Application for Tissue Paper for the European Ecolabel Scheme.

| Fuel | Carbon Dioxide Fossil Emission | Unit |
|-------------------------------------|--------------------------------|-------------------------------|
| Coal | 95 | g CO _{2, fossil} /MJ |
| Crude Oil | 73 | g CO _{2, fossil} /MJ |
| Fuel Oil 1 | 74 | g CO _{2, fossil} /MJ |
| Fuel Oil 2-5 | 77 | g CO _{2, fossil} /MJ |
| LPG | 62 (standard) | g CO _{2, fossil} /MJ |
| | 40 (high efficiency) | |
| Natural Gas | 56 | g CO _{2, fossil} /MJ |
| Grid Electricity (European Average) | 400 | g CO _{2, fossil} /MJ |

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VIII. TECHNICAL WORKING GROUP MEMBERS

Ms. Ann Fernando Engr. Janine Adordionisio, Alternate Bureau of Philippine Standards-Department of Trade and Industry (BPS-DTI)

> Engr. Julieta Lozano Procurement Service-PhilGEPS (PS-PHILGEPS)

Ms. Maritess De Guzman
QUANTA PAPER CORPORATION

Engr. Adela Torres
Forest Products Research and Development
Institute –Department of Science and
Technology (FPRDI-DOST)

Engr. Rey Geganto Philippine Paper Manufacturers Association Inc. (PPMAI)

Dr. Emilyn Espiritu Ms. Abigail Marie Favis, Alternate Ateneo De Manila University